

National Association of Health Underwriters
HUPAC Administrative Fund
As of March 31, 2018

	YTD Actual	YTD Budget	Annual Budget
Income			
Member Contributions	25,135	21,250	85,000
Chapter Contributions	3,993	25,000	75,000
Sponsorships	15,750	15,000	15,000
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Total Income	44,878	61,250	175,000
 Expenses			
Administration	20,946	18,566	74,263
<i>Database, Staff, filings</i>			
Office Expense	444	1,643	8,921
<i>Printing, postage</i>			
<i>Teleconference, subscriptions</i>			
Banking Costs	3,916	2,625	10,500
<i>Bank drafts, credit card</i>			
Awards	-	-	3,000
<i>Pins, ribbons, plaques, banners</i>			
Capitol Conference	48,323	56,200	56,200
<i>Luncheon, travel, meetings</i>			
<i>reception, fundraiser, booth</i>			
Convention	-	-	16,000
<i>Travel, meetings, booth</i>			
Regional Travel	2,279	2,500	6,000
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Total Expenses	75,908	81,534	174,884
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Net Income	(31,030)	(20,284)	116