

**National Association of Health Underwriters**  
**HUPAC Administrative Fund**  
**As of June 30, 2018**

	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>Annual Budget</b>
<b>Income</b>			
<b>Member Contributions</b>	102,514	42,500	85,000
<b>Chapter Contributions</b>	3,993	25,000	75,000
<b>Sponsorships</b>	15,750	15,000	15,000
	<hr/>		
Total Income	122,257	82,500	175,000
 <b>Expenses</b>			
<b>Administration</b>	39,789	37,131	74,263
<i>Database, Staff, filings</i>			
<b>Office Expense</b>	512	8,796	8,921
<i>Printing, postage</i>			
<i>Teleconference, subscriptions</i>			
<b>Banking Costs</b>	7,937	5,250	10,500
<i>Bank drafts, credit card</i>			
<b>Awards</b>	2,369	3,000	3,000
<i>Pins, ribbons, plaques, banners</i>			
<b>Capitol Conference</b>	48,484	56,200	56,200
<i>Luncheon, travel, meetings</i>			
<i>reception, fundraiser, booth</i>			
<b>Convention</b>	-	-	16,000
<i>Travel, meetings, booth</i>			
<b>Regional Travel</b>	5,673	3,000	6,000
	<hr/>		
<b>Total Expenses</b>	104,764	113,377	174,884
	<hr/>		
<b>Net Income</b>	17,493	(30,877)	116