

National Association of Health Underwriters
HUPAC Administrative Fund
As of December 31, 2018

	YTD	Annual
	Actual	Budget
Income		
Member Contributions	92,464	85,000
Chapter Contributions	66,911	75,000
Sponsorships	20,750	15,000
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Total Income	180,125	175,000
 Expenses		
Administration	79,974	74,263
<i>Database, Staff, filings</i>		
Office Expense	5,950	8,921
<i>Printing, postage</i>		
<i>Teleconference, subscriptions</i>		
Banking Costs	15,697	10,500
<i>Bank drafts, credit card</i>		
Awards	6,223	3,000
<i>Pins, ribbons, plaques, banners</i>		
Capitol Conference	48,597	56,200
<i>Luncheon, travel, meetings</i>		
<i>reception, fundraiser, booth</i>		
Convention	7,931	16,000
<i>Travel, meetings, booth</i>		
Regional Travel	7,725	6,000
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Total Expenses	172,098	174,884
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Net Income	8,027	116
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