

National Association of Health Underwriters
HUPAC Administrative Fund
As of December 31, 2019

	YTD Actual	Annual Budget
Income		
Member Contributions	105,934	80,000
Chapter Contributions	61,237	65,000
Sponsorships	41,750	35,000
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Total Income	208,921	180,000
 Expenses		
Administration	98,509	74,263
<i>Database, Staff, filings</i>		
Office Expense	12,558	9,921
<i>Printing, postage</i>		
<i>Teleconference, subscriptions</i>		
Banking Costs	14,995	15,000
<i>Bank drafts, credit card</i>		
Awards	2,874	4,000
<i>Pins, ribbons, plaques, banners</i>		
Capitol Conference	59,757	52,500
<i>Luncheon, travel, meetings</i>		
<i>reception, fundraiser, booth</i>		
Convention	11,595	13,500
<i>Travel, meetings, booth</i>		
Regional Travel	7,377	16,500
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Total Expenses	207,665	185,684
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Net Income	1,256	(5,684)
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