

**National Association of Health Underwriters**  
**HUPAC Administrative Fund**  
**2017**

|  | <u>Budget</u> | <u>Actual</u> |
|--|---------------|---------------|
| <b>Income</b>                          |               |               |
| <b>Contributions</b>                   | 160,000       | 176,988       |
| <b>Sponsorships</b>                    | 16,500        | 14,750        |
|  | <hr/>         |               |
| Total Income                           | 176,500       | 191,738       |
| <br><b>Expenses</b>                    |               |               |
| <b>Administration</b>                  | 69,263        | 72,523        |
| <i>Database, Staff, filings</i>        |               |               |
| <b>Office Expense</b>                  | 8,371         | 11,331        |
| <i>Printing, postage</i>               |               |               |
| <i>Teleconference, subscriptions</i>   |               |               |
| <b>Banking Costs</b>                   | 11,200        | 11,298        |
| <i>Bank drafts, credit card</i>        |               |               |
| <b>Awards</b>                          | 1,800         | 5,174         |
| <i>Pins, ribbons, plaques, banners</i> |               |               |
| <b>Capitol Conference</b>              | 52,500        | 58,170        |
| <i>Luncheon, travel, meetings</i>      |               |               |
| <i>reception, fundraiser, booth</i>    |               |               |
| <b>Convention</b>                      | 16,000        | 12,565        |
| <i>Travel, meetings, booth</i>         |               |               |
| <b>Regional &amp; Other Travel</b>     | 10,000        | 4,331         |
|  | <hr/>         |               |
| <b>Total Expenses</b>                  | 169,134       | 175,392       |
|  | <hr/>         |               |
| <b>Net Income</b>                      | 7,366         | 16,346        |
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